

**Falconwood is agile, effective, and innovative in meeting our clients' missions, applying our depth and breadth of experience.**

Established in 2002, Falconwood is a veteran-owned, woman-owned business that has grown to over 300 highly technical experts. All of our professionals maintain minimum SECRET clearances, with ~37% possessing TOP SECRET and ~17% with SCI eligibility. Over a dozen commands and twenty major Acquisition Programs (ACAT/BCAT I-III) have relied on Falconwood's expert guidance to manage some of their largest and most complex technical programs, operations, implementations, and transitions.

We help solve our clients' most difficult challenges through a combination of deep technical expertise and sound consulting, blended with tested operational experience.

## Falconwood's Value

CMMI Services Level 3 Rated  
90%+ employee retention rate  
DCAA Approved Accounting System  
Industry-certified, highly skilled IT Professionals holding a wide range of certifications to include:

- PMP, Agile, Scrum
- ITIL, LSS, DAWIA
- Cybersecurity (CISSP, CISM, CASP, Security+, CEH)
- Navy Qualified Validator Levels I, II, and III
- Cloud (Azure, Amazon Web Services, Google, Oracle)
- Technical (CCNA, Citrix, RHCSA, Linux, Splunk, VMware)

*Falconwood has successful past performance across multiple prime contracts, as well as various subcontracts. We have "Exceptional" CPARS ratings that include performance in Cybersecurity, Systems Engineering, Program Management, Acquisition, Cloud & Enterprise Migration, and Web Development.*

## SERVICES

Acquisition Management  
Cloud Solutions  
Cybersecurity  
Data Science & Business  
Intelligence  
IT Logistics Management  
IT Service Management  
Program & Project Management  
Systems Engineering & Modeling

## CONTRACT VEHICLES

Seaport-NxG  
NIH CIO-SP3  
GSA Multiple Award Schedule

## CODES

NAICS Codes:  
541330: Engineering Services  
(Primary)  
511210: Software Publishers  
518210: Data Processing, Hosting,  
and Related Services  
541511: Custom Computer  
Programming Services  
541512: Computer Systems  
Design Services  
541519: Other Computer Related  
Services  
541611: Administrative  
Management and General  
Management Consulting Services  
541715: Research and  
Development in the Physical,  
Engineering, and Life Sciences

**CAGE Codes:** 1Y9H1, 979D1

**UEIs:** JVMNF4DN5XT7  
E9K1H2NZ9NU9

## Falconwood's IT Logistics Management Service

We deliver integrated logistics and product support expertise that aligns system capability with manpower, supply, training, facilities, transportation, and sustainment needs. We define support requirements, evaluate total lifecycle cost, and perform critical system support functions such as IT Asset Management, Manpower Planning & Training, Human Systems Integration, Maintenance Planning, Facilities & Data Center Management, and Technical Data Management.

### Summary of Experience

- Developed Acquisition Milestone and program sustainment documents (e.g., Lifecycle Sustainment Plan, Human Systems Integration Plan, Diminishing Manufacturing Sources and Material Shortages Management Plan, Supply Chain Risk Management Plan, Logistics Requirements Funding Summary, Spend Plan, Navy Training Systems Plan)
- Performed validation and verification of CDRLs
- Performed technical evaluation of proposals
- Gathered, analyzed, and reported manpower data for program Manpower Estimates
- Evaluated enterprise tools/capabilities to identify divestment and modernization
- Developed enterprise training requirements review process
- Developed learning paths, training plans, and interactive training materials including self-pace and instructor-led training courses
- Facilitated inventory, custody transfer, and disposal of Government property in compliance with FAR/DFARS requirements
- Performed obsolescence analysis to support modernization of network infrastructure
- Created and managed tools/capabilities and analyzed for divestment and modernization opportunities
- Identified critical facilities and non-IT infrastructure failures/vulnerabilities and managed repair/replacement
- Administered enterprise tools/capabilities access.

### OUR CLIENTS

DON LOG IT  
DON OPNAV  
DON PEO Digital  
DON PEO MLB  
USMC PMW 230  
USN NAVFOR  
USN NAVSEA  
USN NAVWAR  
USN PMW 240  
USN PMW 250  
USN PMW 270  
USN USFF

### WHAT WE DO

Develop and implement product support strategy  
Manage Government-owned property (HW and SW) through the asset life cycle  
Perform virtual/physical asset audits/inventories  
Facilitate integration, maintenance, and upgrade of electrical, mechanical, and other IT facility support systems  
Develop Data Management Strategy  
Assess enterprise tools and capabilities and manage access  
Conduct manpower analysis  
Develop training plans & multi-media training

*Falconwood has proven history of expediting post-contract award transition and contract start timelines, aiding our mission partners in cost savings and contract risk avoidance. Further, we continue to successfully aid our clients in overseeing awarded contract requirements today.*