

Falconwood is agile, effective, and innovative in meeting our clients' missions, applying our depth and breadth of experience.

Established in 2002, Falconwood is a veteran-owned, woman-owned business that has grown to over 300 highly technical experts. All of our professionals maintain minimum SECRET clearances, with ~37% possessing TOP SECRET and ~17% with SCI eligibility. Over a dozen commands and twenty major Acquisition Programs (ACAT/BCAT I-III) have relied on Falconwood's expert guidance to manage some of their largest and most complex technical programs, operations, implementations, and transitions.

We help solve our clients' most difficult challenges through a combination of deep technical expertise and sound consulting, blended with tested operational experience.

Falconwood's Value

CMMI Services Level 3 Rated
90%+ employee retention rate
DCAA Approved Accounting System
Industry-certified, highly skilled IT Professionals holding a wide range of certifications to include:

- PMP, Agile, Scrum
- ITIL, LSS, DAWIA
- Cybersecurity (CISSP, CISM, CASP, Security+, CEH)
- Navy Qualified Validator Levels I, II, and III
- Cloud (Azure, Amazon Web Services, Google, Oracle)
- Technical (CCNA, Citrix, RHCSA, Linux, Splunk, VMware)

Falconwood has successful past performance across multiple prime contracts, as well as various subcontracts. We have "Exceptional" CPARS ratings that include performance in Cybersecurity, Systems Engineering, Program Management, Acquisition, Cloud & Enterprise Migration, and Web Development.

SERVICES

Acquisition Management
Cloud Solutions
Cybersecurity
Data Science & Business
Intelligence
IT Logistics Management
IT Service Management
Program & Project Management
Systems Engineering & Modeling

CONTRACT VEHICLES

Seaport-NxG
NIH CIO-SP3
GSA Multiple Award Schedule

CODES

NAICS Codes:
541330: Engineering Services (Primary)
511210: Software Publishers
518210: Data Processing, Hosting, and Related Services
541511: Custom Computer Programming Services
541512: Computer Systems Design Services
541519: Other Computer Related Services
541611: Administrative Management and General Management Consulting Services
541715: Research and Development in the Physical, Engineering, and Life Sciences

CAGE Codes: 1Y9H1, 979D1
UEIs: JVMNF4DN5XT7
E9K1H2NZ9NU9

Falconwood's Cloud Solutions Service

Our cloud professionals provide cloud engineering, analysis, and technical support for all cloud planning, design, and implementation activities across common cloud platforms, while overlaying fundamental concepts such as Digital Transformation, DevSecOps, Continuous Integration / Continuous Delivery (CI/CD), and As-a-Service models. We work with our clients to identify the appropriate cloud strategy, modernization roadmap, technology stacks, and system model(s) and then assist with a secure, cost-effective, migration.

Summary of Experience

- Developed/refined the technical requirements and deliverables and service roadmaps.
- Developed Acquisition Milestone documents (e.g., Acquisition Strategy, Acquisition Plan, Cost Analysis & Requirements, Capability Sustainment Plan)
- Developed migration plans, DEVSECOPS practices, and service security authorizations.
- Operated with SAFe Agile practices.
- Integrated with other vendors and integrators.
- Provided engineering support and architect level guidance and oversight.
- Performed service migrations from on prem to cloud.
- Refactor applications and services to improve performance and remove legacy dependencies, maturing to cloud native services.
- Drove all steps in the Risk Management Framework to accredit solutions.
- Identified and implemented cost savings opportunities with cloud solutions.
- Established and implemented security policies for cloud resources.
- Implemented full DEVSECOPS pipeline technologies for all types of workloads.
- Performed Analysis of Alternatives and service acquisition recommendations that meet requirements.
- Drove ITSM practices and process enhancements across the organization and cloud adoption

OUR CLIENTS

DON LOG IT
DON OPNAV
DON PEO Digital
DON PEO MLB
USMC PMW 230
USN NAVIFOR
USN NAVSEA
USN NAVWAR
USN PMW 240
USN PMW 250
USN PMW 270
USN USFF

WHAT WE DO

Define acquisition organizations & organizational change
Develop contract requirements
Prepare and update RFI, RFQ, RFP, & FOPR packages
Develop and manage Milestone schedules
Develop and staff acquisition documentation
Analyze and categorize industry feedback
Support Source Selection Boards
Provide contract protest support, if required
Create product and service catalogs
Develop CLIN and Task Orders
Track invoices and deliveries
Process IT procurements and budgets
Prepare budget and POM submissions
Perform contract technical evaluations
Develop BCAs and perform gap analyses
Oversee contract execution

Falconwood has proven history of expediting post-contract award transition and contract start timelines, aiding our mission partners in cost savings and contract risk avoidance. Further, we continue to successfully aid our clients in overseeing awarded contract requirements today.