FALCONWOOD

Falconwood is agile, effective, and innovative in meeting our clients' missions, applying our depth and breadth of experience.

Established in 2002, Falconwood is a veteran-owned, woman-owned business that has grown to over 300 highly technical experts. All of our professionals maintain minimum SECRET clearances, with ~37% possessing TOP SECRET and ~17% with SCI eligibility. Over a dozen commands and twenty major Acquisition Programs (ACAT/BCAT I-III) have relied on Falconwood's expert guidance to manage some of their largest and most complex technical programs, operations, implementations, and transitions.

We help solve our clients' most difficult challenges through a combination of deep technical expertise and sound consulting, blended with tested operational experience.

Falconwood's Value

CMMI Services Level 3 Rated
90%+ employee retention rate
DCAA Approved Accounting System
Industry-certified, highly skilled IT Professionals holding a wide range of certifications to include:
- PMP, Agile, Scrum
- ITIL, LSS, DAWIA
- Cybersecurity (CISSP, CISM, CASP, Security+, CEH)
- Navy Qualified Validator Levels I, II, and III
- Cloud (Azure, Amazon Web Services, Google, Oracle)
- Technical (CCNA, Citrix, RHCSA, Linux, Splunk, VMware)

Falconwood has successful past performance across multiple prime contracts, as well as various subcontracts. We have "Exceptional" CPARS ratings that include performance in Cybersecurity, Systems Engineering, Program Management, Acquisition, Cloud & Enterprise Migration, and Web Development.

SERVICES

Acquisition Management
Cloud Solutions
Cybersecurity
Data Science & Business Intelligence
IT Logistics Management
IT Service Management
Program & Project Management
Systems Engineering & Modeling

CONTRACT VEHICLES

Seaport-NxG
NIH CIO-SP3
GSA Multiple Award Schedule

CODES

NAICS Codes:
541330: Engineering Services (Primary)
511210: Software Publishers
518210: Data Processing, Hosting, and Related Services
541511: Custom Computer Programming Services
541512: Computer Systems Design Services
541519: Other Computer Related Services
541611: Administrative Management and General Management Consulting Services
541715: Research and Development in the Physical, Engineering, and Life Sciences

CAGE Codes: 1Y9H1, 979D1
UEIs: JVMNF4DN5XT7
        E9K1H2NZ9NU9

FALCONWOOD

Falconwood's Program & Project Management Service

Using proven methods such as Agile, PMBOK, and Hybrid our program management services ensure well-coordinated, cost effective, adaptive, and on time delivery throughout the program life cycle. Strong communication across teams and roles provides optimal performance and successful assessments, approvals, and ultimately successful completion of an organization's projects. Using the latest tools and innovative thought processes we create automated data collection and display dashboards and reports to assist in project management.

OUR CLIENTS

DON LOG IT	USN NAVSEA
DON OPNAV	USN NAVWAR
DON PEO Digital	USN PMW 240
DON PEO MLB	USN PMW 250
USMC PMW 230	USN PMW 270
USN NAVIFOR	USN USFF

WHAT WE DO

Prepare, monitor, and adjust annual spend plans based on project flex.

Conduct "what if" scenarios to assist the government in deciding most efficient approaches for project staffing and execution.

Work with the COR, PCO, and DFAS to resolve invoicing issues and improve tracking process related to the contract's extensive CLIN structure.

Adjust recruiting based to meet the program's changing needs and increase in required billets for special projects. A total of 33 new, highly skilled team members were added within a 6-month period to meet project needs.

Prepare reports, recommendations, and deliverables on time to provide the government with key information and details necessary for well-informed decision making.

Provide programs with detailed plans containing recommendations for continued program management with 50% lower budgetary controls from prior years and improved spend plan process.

Develop/refine finance collections PowerBI dashboard, built Finance Collections SharePoint List, and Automated email notifications when fields are not updated by deadline.

Initiated Capacity Planning and Management effort by defining processes and tools for estimating task Level of Effort (LOE), personnel resource capacity, and task backlog, incorporating Agile best practices to assist the government's goal of moving from waterfall to Agile.

Automate population of SharePoint with Excel data improving information flow and reducing errors.

Summary of Experience

- Continuous Communication Throughout the Project Life Cycle
- Strong Project Planning and Requirements Review
- Scheduled Development and Adherence
- Budgeted Adherence and Management
- High Quality, Timely Deliverables
- Scoped Management and Execution
- Tracked and Monitored Progress
- Identified and Resolved or Mitigated Blockers/Risks/Issues
- Prepared and Executed Project Reviews
- Managed Multiple Projects, Priorities and Deadlines
- Continuous Process Improvement
- Project and Contract Close Out

Falconwood has proven history of expediting post-contract award transition and contract start timelines, aiding our mission partners in cost savings and contract risk avoidance. Further, we continue to successfully aid our clients in overseeing awarded contract requirements today.