

**Falconwood is agile, effective, and innovative in meeting our clients' missions, applying our depth and breadth of experience.**

Established in 2002, Falconwood is a veteran-owned, woman-owned business that has grown to over 300 highly technical experts. All of our professionals maintain minimum SECRET clearances, with ~37% possessing TOP SECRET and ~17% with SCI eligibility. Over a dozen commands and twenty major Acquisition Programs (ACAT/BCAT I-III) have relied on Falconwood's expert guidance to manage some of their largest and most complex technical programs, operations, implementations, and transitions.

We help solve our clients' most difficult challenges through a combination of deep technical expertise and sound consulting, blended with tested operational experience.

## Falconwood's Value

CMMI Services Level 3 Rated  
90%+ employee retention rate  
DCAA Approved Accounting System  
Industry-certified, highly skilled IT Professionals holding a wide range of certifications to include:

- PMP, Agile, Scrum
- ITIL, LSS, DAWIA
- Cybersecurity (CISSP, CISM, CASP, Security+, CEH)
- Navy Qualified Validator Levels I, II, and III
- Cloud (Azure, Amazon Web Services, Google, Oracle)
- Technical (CCNA, Citrix, RHCSA, Linux, Splunk, VMware)

*Falconwood has successful past performance across multiple prime contracts, as well as various subcontracts. We have "Exceptional" CPARS ratings that include performance in Cybersecurity, Systems Engineering, Program Management, Acquisition, Cloud & Enterprise Migration, and Web Development.*

## SERVICES

Acquisition Management  
Cloud Solutions  
Cybersecurity  
Data Science & Business  
Intelligence  
IT Logistics Management  
IT Service Management  
Program & Project Management  
Systems Engineering & Modeling

## CONTRACT VEHICLES

Seaport-NxG  
NIH CIO-SP3  
GSA Multiple Award Schedule

## CODES

NAICS Codes:  
541330: Engineering Services (Primary)  
511210: Software Publishers  
518210: Data Processing, Hosting, and Related Services  
541511: Custom Computer Programming Services  
541512: Computer Systems Design Services  
541519: Other Computer Related Services  
541611: Administrative Management and General Management Consulting Services  
541715: Research and Development in the Physical, Engineering, and Life Sciences

**CAGE Codes:** 1Y9H1, 979D1  
**UEIs:** JVMNF4DN5XT7  
E9K1H2NZ9NU9



## Falconwood's Cybersecurity Service

Falconwood's cyber professionals, comprised of Risk Management Framework professionals (ISSOs, ISSEs, Validators, AOs), cybersecurity analysts, inspection specialists, and internal controls specialists form a Cybersecurity community of practice that integrates cyber and test & evaluation activities into the acquisition and system development lifecycle. As a result, we help clients identify vulnerabilities, manage risk, and implement security processes that improve the protection of their IT systems and critical resources. We are agile, effective, and innovative in meeting our clients' missions, applying our depth and breadth of experience.

## Summary of Experience

- Researched, developed, and recommended solutions to integrate people, processes, and technology toward a process framework.
- Lead process improvement efforts to increase efficiency, quality, and documentation of the team's support of the customer. (Documentation, SOPs, etc.).
- Identified efficiencies in Cybersecurity processes and automated tasks in areas of improvement that are identified, for example with document review.
- Facilitated the communication and analysis of cybersecurity activity between Operational and Acquisition community organizations.
- Ensured the collection, organization, quality, formatting, and reporting of information to support the PEO Digital Cybersecurity and RMF Package Submitting Office (PSO) team.

*Falconwood has proven history of expediting post-contract award transition and contract start timelines, aiding our mission partners in cost savings and contract risk avoidance. Further, we continue to successfully aid our clients in overseeing awarded contract requirements today.*

## OUR CLIENTS

DON LOG IT	USN NAVSEA
DON OPNAV	USN NAVWAR
DON PEO Digital	USN PMW 240
DON PEO MLB	USN PMW 250
USMC PMW 230	USN PMW 270
USN NAVIFOR	USN USFF

## WHAT WE DO

Lead process improvement efforts aimed at increasing efficiency, quality, response times, communications (Distribution lists, Automation, etc.), and documentation of the team's activities supporting the customer.

Handling of incident response review, distribution, and ensuring incidents are tracked to satisfactory completion between required organizations and POCs.

Lead efforts to communicate, document, and report cybersecurity operations information between Navy Operational and Acquisition organizations. Apply cybersecurity subject matter expertise to analyze and provide recommendations on data related to operational policy, strategy, activities, and events (including but not limited to EXORDs, OPORDs, TASKORDs, CTOs, IAVMs etc.), tools, potential threats, and Operational progress.

Extract metrics and data, and prepare reports utilizing tools such as eMass, Tableau, and Microsoft Productivity suite (SharePoint, Teams, PowerBI, PowerApps, PowerAutomate).

Manage the collection of cybersecurity status information from stakeholders, and prepare weekly, monthly, and ad hoc reports, presentations, spreadsheet, graphs, charts, and briefs on that information for the client's presentation to senior executive leadership.